

2016 UOM Consultancy Disclosure

Over \$10,000 Consultancy
Under \$10,000 Consultancy

Consultant	Purpose of Consultancy	2016 \$ (excl. GST)
Talent International Vic Pty Ltd	Project services consulting	4,537,556
Neodata Australia Pty Ltd	Better analytics and reporting initiative	2,665,282
McCann Worldgroup Pty Ltd T/A McCann Melbourne	Brand campaign	2,461,215
Greythorn Pty Ltd	Project services consulting	1,594,444
PricewaterhouseCoopers	Business consulting services	1,367,425
Oakton Services Pty Ltd	Project and external relations consulting	1,268,834
Strategic Project Partners Pty Ltd	University transparent costing model	1,049,052
Australia India Institute Private Ltd	Funding of India Institute activities via the University's wholly owned subsidiary	1,042,000
Philip M Clark & Ian R Davis & Mary L Herron T/A Minter Ellison	Legal consulting	807,510
NAB Securities LLC	US private placement and roadshow	508,825
Rivor Pty Ltd	Developing the service model	475,050
JPMorgan Securities LLC	US private placement	410,528
Deloitte Touche Tohmatsu	Recruitment review	376,709
Science Infrastructure Pty Ltd	Faculty of Medicine consulting	359,550
M Power Solutions Pty Ltd	Hyperion planning and renovation project	324,000
Foundation Technology Services Pty Ltd T/A Anatas	Student portal	275,451
Ernst & Young	uCloud establishment	274,532
Colmar Brunton Pty Ltd	UOM brand health and ad tracker	273,990
Thomas Duryea Consulting Pty Ltd	Citrix Building	241,300
ANZ Securities INC	US private placement	239,610
Rigby Cooke Lawyers	Melbourne Metro	225,834
Lekajo Pty Ltd	Asset protection program 2016	207,900
Donald Cant Watts Corke (Vic) Pty Ltd	Security project	193,300
Nous Group Pty Ltd	Vet and Agricultural Science capital investment business case	182,694
Urbis Pty Ltd	Food & retail operating strategy Parkville	161,778
T Albrecht & Dailey & R.L Meyers & Area & M Schmidtberger T/A Sidley Austin LLP	US Private Placement	154,844
Hive Creative Pty Ltd ATF The Hive Creative Unit Trust	Creative development	143,349
Battiston Consulting Pty Ltd	Information technology project health check	142,800
Guerdon Associates Pty Ltd	HR consulting services	141,288
Korn/Ferry Int Pty Ltd	Executive leadership development services	134,269
Michelle McQuaid Pty Ltd T/A Michelle McQuaid	Manager development program	133,500
Egon Zehnden International Pty Ltd	Council sub committee	110,000
Intelligent Power & Infrastructure Pty Ltd ATF The IPI Trust T/A PRESYNC	Business development and planning for Climate KIC	109,900
Norton Rose Fulbright Australia	State Government's central city built form review	107,600
Future Food-Retail Food Planners Pty Ltd ATF Loughran Family Trust	Food and beverage master plan Southbank Campus	102,749
ACCSR Consulting Pty Ltd	Sustainability plan	91,620
Cyon Knowledge Computing Pty Ltd	Syllabus plus services	90,933
ACIL Allen Consulting Pty Ltd	Algabonyah economic briefing	69,395
I T Executive Consulting Pty Ltd	Clear cost model	51,532
Red Rock Consulting Pty Ltd	Enterprise project management system project	44,600
Mick Batskos T/A FOI Solutions	Freedom of information consulting services	34,669
Kate Roffey T/A Kontakt Strategic Advisory	Governance review	31,200
Anthony Milner	Consultancy services for Asialink programs	27,500
Altman Pty Ltd	Melbourne School of Engineering vision and growth strategy	26,917
C & C Angel Inc Pty Ltd Atf The Angel Family Trust	Faculty of Medicine consulting services	24,255
	Total	23,297,287

Consultant	Purpose of Consultancy	2016 \$ (excl. GST)
A J Dever Pty Ltd	Delegation powers	7,091
Marlow Hampshire Pty Ltd	Academic leaders program	6,150
	Total	13,241