Resolutions of the Academic Board

Faculty of Business and Economics & Melbourne Business School

These resolutions contain the minimum entry requirements for consideration for selection into courses of the University and are published in accordance with Part 2 [8(4)] of the Academic Board Regulation:

‘The Academic Secretary must publish all Board resolutions in a form approved by the Board.’

GMAT or GRE Requirements and Conditions for Exemption

For some postgraduate courses in business and economics, applicants may be required to undertake a specified relevant aptitude test.

(a) The Graduate Record Examination (GRE) is normally required for the following courses:
   - Master of Economics, Postgraduate Diploma in Economics
   - Master of Commerce (by thesis/research in the area of Actuarial Studies)
   - Master of Actuarial Science, Postgraduate Diploma in Actuarial Science
   - PhD (with coursework in the area of Economics)
   - PhD (by thesis/research in the area of Actuarial Studies)

Applicants for the above courses who are deemed by the Selection Committee to belong to a humanitarian aid case category are encouraged but not required to take the GRE.

(b) Either the GRE or the GMAT is required for some other coursework postgraduate programs in the Resolutions on Selection listed below, and for other doctoral programs. Applicants for the following pre-experience programs who have completed an undergraduate degree in Australia within eighteen months of applying for entry to the program are encouraged but not required to take the GMAT or GRE:
   - Master of Commerce (Finance)
   - Master of Commerce (Management)
   - Master of Commerce (Marketing)
   - Master of Finance, Postgraduate Diploma in Finance,

Applicants who are deemed by the Selection Committee to belong to a humanitarian aid case category are encouraged but not required to take the GMAT or GRE. Applicants who are not required to take the GMAT or GRE, but choose to take the GMAT or GRE, will not be disadvantaged when their applications are considered by the Selection Committee.

(c) For the Master of Business Administration and related programs where the GMAT is prescribed, there are no arrangements for exemption from the GMAT.

COURSES ONLY AVAILABLE AS EXIT AWARDS

Exit awards associated with the Master of International Business
   - Graduate Diploma in International Business (100 credit points)
   - Graduate Certificate in International Business (50 credit points)

Exit award associated with the Master of Commerce (Actuarial Science)
   - Graduate Diploma in Commerce (Actuarial Science)

Exit award associated with the Master of Commerce (Management)
   - Graduate Diploma in Commerce (Management)
Course Name | Credit point value | Minimum entry requirements | Approved at Board meeting (number) | Course code
---|---|---|---|---
**Bachelor of Commerce**
(300 credit points)

1. In order to be considered for entry, applicants must have completed: one of
   (a) the Victorian Certificate of Education including
      • VCE Units 3 and 4 – either a study score of at least 25 in one of English, English Language or Literature or a study score of at least 30 in English as an Additional Language, and
      • VCE Units 3 and 4 – a study score of at least 25 in Mathematics Methods (CAS) or Specialist Mathematics;
   (b) the International Baccalaureate Diploma including
      • at least Grade 4 in English or English B (Standard Level or Higher Level) and Mathematics;
   (c) a senior secondary program, foundation studies program or equivalent approved by the Academic Board including appropriate English language and Mathematics studies.

Except for applicants eligible for Access Melbourne, minimum ATAR or equivalent overall performance rankings apply.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. For applicants who have not completed the Victorian Certificate of Education or the International Baccalaureate Diploma, the undergraduate English language requirements must be met.

Note. For applications through the Victorian Tertiary Admission Centre, “middle-band” selection adjustments are made only on the basis of eligibility for Access Melbourne.

**Bachelor of Commerce (Degree with Honours) (BH-COM)**
(100 points)

1. In order to be considered for entry, applicants must have completed:
   - Within the last 2 years a Bachelor of Commerce or equivalent with a weighted average mark of at least H2B (70%), or equivalent, with a major relevant to the discipline stream within the Bachelor of Commerce (Degree with Honours) that they seek to enter (see below).
   - Any application requirements, specific subject prerequisites and prior academic performance requirements associated with the discipline stream that they seek to enter. These are outlined in the schedule

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<tr>
<th>Approved at Board meeting (number)</th>
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<tr>
<td>05/2014</td>
<td>B-COM</td>
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<tr>
<td>AB 08/2019</td>
<td>BH-COM</td>
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Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the availability of supervision and resources in suitable project areas; and where applicable
   - the application requirements associated with the discipline stream.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. For applicants who have not completed the Victorian Certificate of Education or the International Baccalaureate Diploma, the undergraduate English language requirements must be met.

The schedule below shows available discipline streams and additional conditions applicants must meet to be eligible for (but not automatically guaranteed) selection into Honours within that stream.

Accounting: a grade of at least H2B (70%) in each of the third year subjects within the major, and successful completion of one of BUSA20001 Visualisation and Data Wrangling; or ECOM30002 Econometrics 2; or equivalent studies in data analytics.

Actuarial Studies: a grade of at least H2B (70%) in any four third year actuarial subjects.

Economics: a grade of at least H2B (70%) in each of the following third year subjects or their equivalent: Macroeconomics, Microeconomics and Econometrics 2. A one-page description of a potential research area must also be submitted as part of the application process.

Finance: a grade of at least H2B (70%) in each of the third-year subjects within the major, and successful completion of Econometrics 2.

Students who have reached the required standard should lodge a formal online application.

Graduates of other institutions are also welcome to apply but will need to provide an original or certified copy of their transcript/s and syllabi of subjects needed to meet eligibility requirements with their application. More information about how to apply can be viewed at the Honours website.

Additional discipline specific information:

**Accounting**

The Bachelor of Commerce (Honours) is usually offered for full time, Semester 1 entry only. Part time honours may be offered to suitable candidates who meet the criteria for appointment to
Senior Tutor within the Department of Accounting. These are subject to the approval of the Head of Department.

Selection into honours is at the discretion of the Head of Department.

**Actuarial Studies**

Selection into honours is at the discretion of the Director of the Centre for Actuarial Studies.

**Economics**

Students are strongly advised to give early consideration to a topic for their fourth year research essay. They will need to obtain approval for it from an advisor during semester one of their fourth year.

Selection into honours is at the discretion of the Head of the Department of Economics. Students should note that a quota will be applied to the number of places available for honours in economics.

**Finance**

Selection into honours is at the discretion of the Head of the Department of Finance. Students should note that a quota will be applied to the number of places available for honours in finance.

### Master of Commerce (Decision, Risk and Financial Sciences)

(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - A four-year degree in finance, economics, mathematics, psychology, biology, computer science, physics, or engineering, or equivalent, with at least H2A (75%) average;
   - University level subjects in Calculus and Linear Algebra;
   - A submitted statement of intent in seeking entry; and
   - The Graduate Record Examination (GRE) or GMAT (Graduate Management Admission Test) unless the applicant has completed an undergraduate degree with Honours in Australia or New Zealand or met one of the approved conditions for GRE exemption. Meeting these requirements does not guarantee selection.

2. In ranking applications, the selection committee will consider:
   - Prior academic performance; and
   - the GRE or GMAT score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE or GMAT exemption; and
   - the personal statement.

3. The selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the University’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the
standard tests approved by the Academic Board, performance band 7 is required.

**Master of Management (Accounting and Finance)**
(200 credit points)
1. In order to be considered for entry, applicants must have completed:
   either
   • an undergraduate degree in a cognate discipline, or equivalent, including studies in subjects related to Accounting and Finance; or
   • an undergraduate degree with a minor sequence of study in a cognate discipline;

   and
   • a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection committee will consider:
   • prior academic performance; and
   • the personal statement.

3. The Selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the University’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

**Note:** Students who discontinue from the Master of Management (Accounting and Finance) but have successfully completed the requirements of the Graduate Certificate in Management or the Graduate Diploma in Management will be eligible to receive the Graduate Certificate in Management or the Graduate Diploma in Management, respectively, as an exit award; the certificate and the diploma are only available as exit awards.

**Master of Operational Leadership**
(150 credit points)
1. In order to be considered for entry, applicants must have completed:
   either
   • a four-year honours degree or equivalent in a cognate discipline, or
   • an undergraduate degree or equivalent in a relevant discipline; and at least two years of documented relevant professional work experience, or
   • at least ten years of documented relevant professional work experience.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; and, if relevant
   • the professional experience; and
   • appropriate preparation or potential to undertake research; and
   • capacity of a participating department to provide adequate supervision in a research project appropriate to the interests and preparation of the individual student.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
Quotas may be applied and preference may be given to applicants with evidence of appropriate preparation or potential to undertake research. Entry is subject to the capacity of a participating department to provide adequate supervision in a research project appropriate to the interests and preparation of the individual student.

**Professional Certificate in Operations**
(25 credit points)

1. In order to be considered for entry, applicants must have completed:
   - either
     - an undergraduate degree in a relevant discipline, or equivalent, or
     - at least five years of documented relevant professional work experience and a portfolio of work that demonstrates the applicant’s written and analytical skills.

Meeting these requirements does not guarantee selection.

2. In ranking and/or assessing applications, the Selection Committee will consider:
   - prior academic qualification and performance; or
   - the portfolio of relevant work; and
   - professional experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

**Graduate Certificate in Operations**
(50 credit points)

1. In order to be considered for entry, applicants must have completed:
   - either
     - a undergraduate degree or equivalent, or
     - at least five years of documented relevant professional work experience or equivalent, and a portfolio of work that demonstrates the applicant’s written and analytical skills.

Also applicants must be current employees of PIP client companies.

Meeting these requirements does not guarantee selection.

2. In ranking and/or assessing applications, the Selection Committee will consider:
   - prior academic qualification and performance; and if relevant
   - the portfolio of relevant work; and if relevant
• professional experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university's English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

### Melbourne Business School

**Graduate Diploma in Applied Econometrics**

(100 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with a strong analytical and mathematical component with a major in social science, commerce or STEM with a weighted average mark of at least H3(65%). A first year statistics subject must have been completed.
   - a personal statement outlining why they wish to be considered for the course; and
   - the Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the selection committee will consider:
   - prior academic performance; and
   - the GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption; and
   - the personal statement.

3. The selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university's English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Notes: Applicants with an honours degree in economics with a weighted average mark of at least H3 (65%), or a relevant postgraduate degree with a weighted average mark of at least H3 (65%), who have completed subjects which satisfy the prerequisites for second year subjects in the Master of Applied Econometrics may be awarded up to 100 points of credit into the Master of Applied Econometrics.

**Master of Business Analytics**

(150 credit points)
1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in a relevant discipline with at least an H3 (65%) weighted average or equivalent.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7 is required.

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**Master of Commerce (Accounting)**

(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - a four-year undergraduate degree in accounting, finance, economics or other quantitative discipline with a weighted average mark of at least 75% (H2A), or equivalent; and
   - a personal statement outlining why they wish to be considered for the course; and
   - the Graduate Management Admissions Test (GMAT), unless the applicant has met one of the approved conditions for GMAT exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the personal statement; and
   - the GMAT score unless the applicant has met one of the approved conditions for GMAT exemption.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

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**Master of Commerce (Actuarial Science)**

(150 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or graduate degree in actuarial science or similar with a weighted average mark of at least H2A (75%);
   - the Graduate Records Examination (GRE), unless the applicant has completed an undergraduate degree in

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| Master of Commerce (Accounting) | AB 05/2016 | MC-COMACT |
| Master of Commerce (Actuarial Science) | AB 04/2015 | MC-COMACTS |
Australia or New Zealand or met one of the approved conditions for GRE exemption; and
• a personal statement outlining why they wish to be considered for the course.
Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
• prior academic performance; and
• the GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption; and
• the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Graduate Diploma in Economics
(100 credit points)
Master of Economics
(200 credit points)

1. In order to be considered for entry, applicants must have completed:
• an undergraduate or postgraduate degree with a strong analytical or mathematical component and with a weighted average mark of at least H2A (75%);
• a personal statement outlining why they wish to be considered for the course; and
• the Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption.
Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
• prior academic performance;
• the GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption; and
• the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
• To meet the analytical or mathematical prerequisite requirements, applicants with an economics background will normally be required to have a major in economics including calculus-based economics subjects plus an
econometrics subject with a weighted average mark of at least H2A (75%) across the major.

- Applicants from a non-economics background require an undergraduate major of a mathematical/analytical nature including calculus, linear algebra and statistics subjects with a weighted average mark of at least H2A (75%) and will also be required to have completed microeconomics and macroeconomics subjects at least at the second year level.
- Students who discontinue from the Master of Economics but have successfully completed the requirements of the Graduate Diploma in Economics will be eligible to receive the Graduate Diploma in Economics as an exit award.
- Applicants with an honours degree in economics with a weighted average mark of at least H2A (75%), or a relevant postgraduate degree with a weighted average mark of at least H2A (75%), who have completed subjects which satisfy the prerequisites for both the core and quantitative second year subjects in the Master of Economics may be awarded up to 100 points of credit into the Master of Economics.

Graduate Diploma in Finance  
(100 credit points)

Master of Finance  
(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in a relevant discipline, or equivalent, with studies in Business Finance, Investments and Corporate Finance (37.5 points), or their equivalents;
   - a personal statement outlining why they wish to be considered for the course; and
   - the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note:
- Students who successfully complete the Graduate Diploma in Finance may be eligible to progress to the Master of Finance with 100 points credit.
- Students who discontinue from the Master of Finance but have successfully completed the requirements of the Graduate Diploma in Finance will be eligible to receive the Graduate Diploma in Finance as an exit award.

**Master of International Business**
(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in any discipline, or equivalent; and
   - a personal statement outlining why they wish to be considered for the course.
2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.
4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
- Applicants with an undergraduate degree in a business/commerce or related discipline may be awarded up to 50 points of credit.
- Students who discontinue from the Master of International Business but have successfully completed the requirements of the Graduate Certificate in International Business or the Graduate Diploma in International Business will be eligible to receive the Graduate Certificate in International Business or the Graduate Diploma in International Business, respectively, as an exit award. (The Certificate and the Diploma are only available as exit awards.)

**Bocconi/UoM Dual MSc Marketing Management/Master of International Business Degree**

A. For University of Melbourne students:
1. In order to be considered for entry, applicants must have completed:
   - the first 100 points of the Master of International Business with a weighted average mark of at least H2B (70%); and
   - an applicant statement in a format specified by the Selection Committee.

Meeting these requirements does not guarantee selection.
2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the applicant statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.
4. Applicants recommended by the Selection Committee for acceptance into the dual degree program must meet foreign language requirements specified by Università Commerciale Luigi Bocconi, quotas may be applied, and final selection of individual students into the MSc Marketing Management component from among those recommended is at the discretion of Università Commerciale Luigi Bocconi.

B. For Università Commerciale Luigi Bocconi students:
1. In order to be considered for entry, applicants must have completed:
   - a minimum grade of 100/110 in a Bachelor degree from Università Commerciale Luigi Bocconi; and
   - the first year of the MSc Marketing Management.

Applicants also require recommendation from Università Commerciale Luigi Bocconi.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the recommendation from Università Commerciale Luigi Bocconi.

Meeting these requirements does not guarantee selection.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note: Students from Università Commerciale Luigi Bocconi accepted into the Master of International Business may be awarded up to 75 points of credit at first-year level.

Graduate Certificate in Management
(50 credit points)
Graduate Diploma in Management
(100 credit points)
Master of Management (Accounting)
(200 credit points)
Master of Management (Finance)
(200 credit points)
Master of Management (Human Resources)
(200 credit points)
Master of Management (Marketing)
(200 credit points)
Master of Management
(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in any discipline, or equivalent; and
   - a personal statement outlining why they wish to be considered for the course.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
- Applicants with an undergraduate degree in a business/commerce or related discipline, or with a degree in any discipline with appropriate business breadth or minor, may be awarded up to 50 points of credit.
- Students who discontinue from the Master of Management (including any of its named streams) but have successfully completed the requirements of the Graduate Certificate in Management or the Graduate Diploma in Management will be eligible to receive the Graduate Certificate in Management or the Graduate Diploma in Management, respectively, as an exit award.

Master of Commerce (Management)
(150 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with a major in management, marketing or a related discipline with a weighted average mark of at least H2B (70%), or equivalent;
   - a personal statement outlining why they wish to be considered for the course; and
   - the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.
   - Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
- Students who discontinue from the Master of Commerce (Management) but have successfully completed the requirements of the Graduate Diploma in Commerce (Management) will be eligible to receive the Graduate
Diploma in Commerce (Management) as an exit award. The Diploma is only available as an exit award.

- Applicants with an honours degree in management with a weighted average mark of at least H2B (70%), or a relevant postgraduate degree with a weighted average mark of at least H2B (70%), may be granted up to 75 points of credit into the Master of Commerce (Management).

### Masters in Commerce (Marketing)
(150 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with a major in management, marketing or a related discipline with a weighted average mark of at least H2B (70%), or equivalent;
   - a personal statement outlining why they wish to be considered for the course; and
   - the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Notes:
- Students who discontinue from the Master of Commerce (Marketing) but have successfully completed the requirements of the Graduate Diploma in Commerce (Marketing) will be eligible to receive the Graduate Diploma in Commerce (Marketing) as an exit award. The Diploma is only available as an exit award.
- Applicants with an honours degree in management with a weighted average mark of at least H2B (70%), or a relevant postgraduate degree with a weighted average mark of at least H2B (70%), may be granted up to 75 points of credit into the Master of Commerce (Marketing).

### Master of Enterprise
(150 credit points)

1. In order to be considered for entry, applicants must have completed:
- an undergraduate degree in any discipline or equivalent; and
- a minimum of three years of documented relevant professional experience; and
- a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the professional experience; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

**Master of Supply Chain Management**

(150 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in a relevant discipline; and
   - a minimum of three years of documented relevant professional experience; and
   - a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the professional experience; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

**Executive Master of Public Administration**

(125 credit points)

1. In order to be considered for entry, applicants must have completed:
   - a bachelor's degree in any discipline at an Australian or New Zealand university or equivalent; or
   - evidence of qualifications equivalent to the degree through extensive practical, professional or scholarly experience of an appropriate type; and
   - a minimum of five years of documented relevant professional experience.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the professional experience and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.
Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; or
   • the practical, professional or scholarly experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board [Rules on the use of selection instruments].

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
Before enrolment the candidate needs to be accepted for the degree by the Australia and New Zealand School of Government and the University of Melbourne.

**Master of Business Administration/Master of Information Systems**
(350 credit points)
1. In order to be considered for entry, applicants must have completed:
   • an undergraduate degree in Information Systems with a weighted average mark of at least H3 (65%) or equivalent; and
   • the Graduate Management Admission Test (GMAT); and
   • two years of documented relevant work experience; and
   • a personal statement outlining why they wish to be considered for the course.

Applicants are also required to nominate two referees. Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; and
   • the GMAT score; and
   • the work experience; and
   • the personal statement; and
   • the referee reports; and for short-listed applicants
   • an interview.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Student Application and Selection Procedure.

4. Applicants are required to satisfy the university’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
(a) References above to a degree in Information Systems means a degree with at least 60% of specialised information systems studies, including a balanced mix of technical and management topics, project management and professional ethics.
(b) The interview for short-listed applicants is for eliciting information on the following matters:
- standard of academic record;
- nature and length of employment experience;
- achievements subsequent to graduation;
- reasons for seeking admission;
- interpersonal and communication skills;
- maturity and motivation.

International and interstate applicants may be interviewed by telephone.

**Master of Business Administration/Master of Marketing**  
(300 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree with a weighted average mark of at least H3 (65%); and
   - the Graduate Management Admission Test (GMAT); and
   - two years documented work experience; and
   - a personal statement outlining why they wish to be considered for the course.

Applicants are also required to nominate referees.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT score; and
   - the work experience; and
   - the personal statement; and
   - the referee reports; and
   - an interview for short-listed applicants.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7.0 is required.

**Master of Business Administration**  
(Full time)  
(225 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree; and
   - the Graduate Management Admission Test (GMAT); and
   - two years of documented work experience; and
   - a personal statement outlining why they wish to be considered for the course.
Applicants are also required to nominate referees. Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT score; and
   - the work experience; and
   - the personal statement; and
   - the referee reports; and
   - an interview for short-listed applicants.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

### Graduate Diploma in Business Administration
(112.5 credit points)

### Master of Business Administration
(Part time)
(225 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree; and
   - two years of documented work experience; and
   - a personal statement outlining why they wish to be considered for the course.

Applicants are also required to nominate referees. Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the work experience; and
   - the personal statement; and
   - the referee reports.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Note.
- Students who successfully complete the Graduate Diploma in Business Administration may be eligible to progress to the Master of Business Administration with 112.5 points credit.
- Students who discontinue from the Master of Business Administration but have successfully completed the requirements of the Graduate Diploma in Business Administration will be eligible to receive the Graduate Diploma in Business Administration as an exit award.
| **Graduate Diploma in Marketing**  
(112.5 credit points) | **Master of Marketing**  
(162.5 credit points) |
|---|---|
| 1. In order to be considered for entry, applicants must have completed:<br>  
  • an undergraduate degree; and<br>  
  • two years of full-time work experience; and<br>  
  • a personal statement outlining why they wish to be considered for the course.<br>  
Applicants are also required to nominate referees.<br>  
Meeting these requirements does not guarantee selection. | 2. In ranking applications, the Selection Committee will consider:<br>  
  • prior academic performance; and<br>  
  • the professional experience; and<br>  
  • the personal statement; and<br>  
  • the referee reports<br>  
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments. <br>4. Applicants are required to satisfy the university’s English language requirements for graduate courses [link]. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required. |
| **Note.**<br>  
These programs are only available part-time and direct admission to the Master of Marketing is not usually permitted. Students who successfully complete the Graduate Diploma in Marketing may be eligible to progress to the Master of Marketing with 112.5 points credit (a weighted average mark of at least H2B (70%) is normally required). Students who discontinue from the Master of Marketing but have successfully completed the requirements of the Graduate Diploma in Marketing will be eligible to receive the Graduate Diploma in Marketing as an exit award. | AB 06/2014 | GD-MKTG |

| **Graduate Certificate in Organisational Leadership**  
(50 credit points) | **Graduate Diploma in Organisational Leadership**  
(100 credit points) |
|---|---|
| 1. In order to be considered for entry, applicants must have completed:<br>  
  • an undergraduate degree, or equivalent; and<br>  
  • eight years of documented relevant professional experience with at least three years middle to senior management with supervisory experience, or equivalent.<br>  
Meeting these requirements does not guarantee selection. | 2. In ranking applications, the Selection Committee will consider:<br>  
  • prior academic performance; and<br>  
  • the professional experience.<br>  
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments. | 4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those |
| AB 06/2014 | U01AA |

|  | |}

AB 06/2014 | GD-MKTG |

294FN  
294PN |
applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

### Specialist Certificate in Leadership (Professional Services)
25 credit points

1. In order to be considered for entry, applicants must have completed:
   - either
     - an undergraduate degree or equivalent qualification, and three years of documented relevant professional experience,
     - or
     - ten years of documented relevant professional experience which demonstrates the capacity to undertake the course successfully.

Meeting these requirements does not guarantee selection.

2. In ranking and/or assessing applications, the Selection Committee will consider:
   - prior academic qualification and performance; and/or
   - the professional experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

### Graduate Diploma in Supply Chain Management
(100 credit points)

### Graduate Certificate in Supply Chain Management
(50 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree in any discipline or equivalent; and
   - a minimum of three years of documented relevant professional experience; and
   - a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the professional experience; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applications are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.
<table>
<thead>
<tr>
<th>Program</th>
<th>Code</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graduate Diploma in Enterprise</td>
<td>AB 02/16</td>
<td>GD-ENT</td>
</tr>
<tr>
<td>(100 credit points)</td>
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<tr>
<td>Graduate Certificate in Enterprise</td>
<td>GC-ENT</td>
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<tr>
<td>(50 credit points)</td>
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<tr>
<td>1. In order to be considered for entry, applicants must have completed:</td>
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<tr>
<td>• an undergraduate degree in any discipline or equivalent; and</td>
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<tr>
<td>• a minimum of three years of documented relevant professional experience; and</td>
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<td>• a personal statement outlining why they wish to be considered for the course</td>
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<tr>
<td>Meeting these requirements does not guarantee selection.</td>
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<tr>
<td>2. In ranking applications, the Selection Committee will consider:</td>
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<tr>
<td>• prior academic performance; and</td>
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<tr>
<td>• the professional experience; and</td>
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<tr>
<td>• the personal statement</td>
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<tr>
<td>3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.</td>
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<tr>
<td>4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.</td>
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</tr>
<tr>
<td>Specialist Certificate in Strategic Marketing</td>
<td>AB 02/16</td>
<td>GC-STRATMK</td>
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<tr>
<td>(25 credit points)</td>
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<tr>
<td>1. In order to be considered for entry, applicants must have completed either:</td>
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<tr>
<td>• an undergraduate degree or equivalent qualification, plus at least three years of documented relevant professional experience, or</td>
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<tr>
<td>• at least ten years of documented relevant professional experience.</td>
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<tr>
<td>Meeting these requirements does not guarantee selection.</td>
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<td>2. In ranking and/or assessing applications, the Selection Committee will consider:</td>
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<tr>
<td>• prior academic qualification and performance; and/or</td>
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<tr>
<td>• the professional experience.</td>
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<tr>
<td>3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.</td>
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<tr>
<td>4. Applicants are required to satisfy the university’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.</td>
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</tr>
<tr>
<td>Graduate Certificate in Business</td>
<td>AB 02 / 17</td>
<td>GC-BUS</td>
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<tr>
<td>(50 credit points)</td>
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</tr>
<tr>
<td>1. In order to be considered for entry, applicants must have completed:</td>
<td></td>
<td></td>
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<tr>
<td>• an undergraduate degree in any discipline, or equivalent; and</td>
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</tbody>
</table>
• a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.
2. In ranking applications, the Selection Committee will consider:
• prior academic performance; and
• the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance 6.5 is required.

**Master of Commerce (Economics)**
(200 Credit Points)
1. In order to be considered for entry, applicants must have:
• a four-year undergraduate or a postgraduate degree with a strong analytical or mathematical component and with a weighted average mark of at least H2A (75%); or
• a qualification and professional experience considered to be equivalent; and
• a personal statement outlining why they wish to be considered for the course; and
• the Graduate Record Examination (GRE), unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption; and
• referee reports (except for applicants who have graduated from the University of Melbourne within the last 5 years).

Meeting these requirements does not guarantee selection.
2. In selecting applicants, the selection committee will consider:
• prior academic performance, and if relevant, professional qualifications;
• the results of a Graduate Record Examinations (GRE) test completed within the last 5 years;
• an interview for short-listed applicants;
• motivation and capacity to complete the course in a timely manner;
• relevant prior research and/or professional experience;
• the referee reports; and
• the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7 is required.

**Notes:**
• To meet the analytical or mathematical prerequisite requirements, applicants with an economics background will normally be required to have a major in economics including calculus-based economics subjects plus an econometrics subject, equivalent to at least ECOM30002 Econometrics, with a weighted average mark of at least H2A (75%) across the major.
• Applicants from a non-economics background require an undergraduate major of a mathematical/analytical nature including calculus, linear algebra and statistics subjects with a weighted average mark of at least H2A (75%) and will also be required to
have completed microeconomics and macroeconomics subjects at least at the second year level.
• Students who discontinue from the Master of Commerce (Economics) after year 1 but have successfully completed the requirements of the Graduate Diploma in Commerce (Economics) will be eligible to receive the Graduate Diploma in Commerce (Economics) as an exit award.
• Applicants with a relevant two year postgraduate degree in economics with a weighted average mark of at least H2A (75%), who have completed subjects which satisfy the prerequisites for both the core and quantitative second year subjects in the Master of Commerce (Economics) may be awarded up to 100 points of credit into the Master of Commerce (Economics).

Master of Applied Econometrics
(200 credit points)
1. In order to be considered for entry, applicants must have completed:
• an undergraduate or postgraduate degree with a strong analytical and mathematical component with a major in social science, commerce or in a STEM discipline. A first year statistics subject must have been completed.
• a personal statement outlining why they wish to be considered for the course; and
• the Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection committee will consider:
• prior academic performance;
• the GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GRE exemption; and
• the personal statement.

3. The Selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Notes:
• Applicants with an honours degree in economics with a weighted average mark of at least H3 (65%), or a relevant postgraduate degree with a weighted average mark of at least H3 (65%), who have completed subjects which satisfy the prerequisites for second year subjects in the Master of Applied Econometrics may be awarded up to 100 points of credit into the Master of Applied Econometrics.

<table>
<thead>
<tr>
<th>Master of Analytics Management</th>
<th>AB 05 / 2018</th>
<th>New courses no code yet</th>
</tr>
</thead>
<tbody>
<tr>
<td>(150 credit points)</td>
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<tr>
<td>Graduate Diploma in Analytics Management</td>
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<tr>
<td>(100 credit points)</td>
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<tr>
<td>Professional Certificate in Analytics Management</td>
<td></td>
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<tr>
<td>(25 credit points)</td>
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</tr>
<tr>
<td>1. To be considered for entry, applicants must have completed:</td>
<td></td>
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<tr>
<td>• An undergraduate degree; and</td>
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</tbody>
</table>
• Minimum two years of documented full-time relevant work experience; and
• A personal statement outlining why they wish to be considered for the program; and
• Referees' reports.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
• Prior academic performance; and
• The work experience; and
• The personal statement; and
• The referees' reports

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band (7.0) is required.

Notes.
Students who do not meet the progression requirements or choose not to complete the Master of Analytics Management, may exit the Master of Analytics Management with one of the following awards:
• Professional Certificate in Business Administration: requires successful completion of two Category 1 subjects;
• Professional Certificate in Analytics Management: requires successful completion of two Category 2 or Category 3 subjects;
• Graduate Certificate in Business Administration: requires successful completion of four Category 1 subjects; or
• Graduate Diploma in Analytics Management: requires successful completion of four subjects (must include Data Analysis) in Category 1 and any three subjects in Category 2, and one subject in Category 3.

Information on the requirements that must be met for exit award are available in the handbook.

Master of Commerce (Management)
(200 credit points)
1. In order to be considered for entry, applicants must have completed:
• an undergraduate or postgraduate degree with a major in management, marketing or a related discipline with a weighted average mark of at least H2A (75%), or equivalent; and
• a personal statement outlining why they wish to be considered for the course; and
• the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
• prior academic performance; and
• the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
• the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7 is required.

<table>
<thead>
<tr>
<th>Master of Commerce (Marketing) (200 credit points)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1.</strong> In order to be considered for entry, applicants must have completed:</td>
</tr>
<tr>
<td>• an undergraduate or postgraduate degree with a major in management, marketing or a related discipline with a weighted average mark of at least H2A (75%), or equivalent; and</td>
</tr>
<tr>
<td>• a personal statement outlining why they wish to be considered for the course; and</td>
</tr>
<tr>
<td>• the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.</td>
</tr>
</tbody>
</table>

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; and
   • the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
   • the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the University’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7 is required.

<p>| Master of Entrepreneurship (150 credit points) |</p>
<table>
<thead>
<tr>
<th>Graduate Certificate of Entrepreneurship (50 credit points)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1.</strong> In order to be considered for entry, applicants must have completed:</td>
</tr>
<tr>
<td>• an undergraduate degree in any discipline; and</td>
</tr>
<tr>
<td>• responses to a structured questionnaire; and a 5 minute video pitching why the prospective student should be selected for the Master of Entrepreneurship; and</td>
</tr>
<tr>
<td>• an interview (for shortlisted candidates only)*.</td>
</tr>
</tbody>
</table>

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; and
   • response to a structured questionnaire; and
   • the video pitch; and
   • the interview (for shortlisted candidates).

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the University’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7 is required.
approved by the Academic Board, performance band 7.0 is required.

Notes.
*Master of Entrepreneurship candidates will need to be admitted to both Ormond College and the University of Melbourne. The interview for shortlisted candidates will include a component for admission to Ormond College as well as the University.

**Professional Certificate of Business Administration**
(25 credit points)
1. In order to be considered for entry, applicants must have completed:
   • an undergraduate degree; and
   • at least two years of documented work experience; and
   • a personal statement outlining why they wish to be considered for the course; and
   • applicants are also required to nominate referees.

Meeting these requirements does not guarantee selection.
2. In ranking applications, the Selection committee will consider:
   • prior academic performance; and
   • the work experience; and
   • the personal statement; and
   • the referee reports.

3. The Selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applications are required to satisfy the University’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

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**Graduate Certificate in Business Administration**
(50 credit points)
1. In order to be considered for entry, applicants must have completed:
   • an undergraduate degree; and
   • at least two years of documented work experience; and
   • a personal statement outlining why they wish to be considered for the course; and
   • applicants are also required to nominate referees.

Meeting these requirements does not guarantee selection.
2. In ranking applications, the Selection committee will consider:
   • prior academic performance; and
   • the work experience; and
   • the personal statement; and
   • the referee reports.

3. The Selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applicants are required to satisfy the University’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

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**Executive Master of Business Administration**
(225 credit points)
1. In order to be considered for entry, applicants must have completed:
*an undergraduate degree*; and
  • five years of documented full time management work experience; and
  • a personal statement outlining why they wish to be considered for the course; and
  • referees' reports; and
  • an interview.
*if the applicant does not have an undergraduate degree, one of the following is required: (1) a minimum score of 570 on the GMAT, (2) successful completion of a post-graduate degree, or (3) ten years of documented full time management work experience. Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection committee will consider:
  • prior academic performance; and
  • the work experience; and
  • the referees' reports; and
  • the interview.

3. The Selection committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university's English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 7.0 is required.

### Specialist Certificate in Economic Design
(25 credit points)

1. In order to be considered for entry, applicants must have completed:
   • An undergraduate degree or equivalent qualification, plus at least 5 years of documented, full time, relevant professional experience or;
   • 10 years of relevant, documented professional experience which demonstrates the capacity to successfully undertake the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   • prior academic performance; and
   • prior work experience

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

### Professional Certificate in Health Systems Management
(25 credit points)

1. In order to be considered for entry, applicants must have completed:
   • an undergraduate degree in any discipline, or

## Table

<table>
<thead>
<tr>
<th>Course</th>
<th>Code</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Specialist Certificate in Economic Design</td>
<td>AB06/2015</td>
<td>Transferred to FBE owning org unit from 2019</td>
</tr>
<tr>
<td>Professional Certificate in Health Systems Management</td>
<td>07/2014</td>
<td>Transferred to FBE owning org unit from 2019</td>
</tr>
</tbody>
</table>
at least ten years of documented relevant work experience in health systems, including at least two years of managerial experience.

Meeting these requirements does not guarantee selection.

2. In ranking and/or assessing applications, the Selection Committee will consider:
   • prior academic qualification and performance; and, if relevant
   • the professional experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for postgraduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Specialist Certificate in Leadership
(25 credit points)

1. In order to be considered for entry, applicants must have completed either:
   • an undergraduate degree or equivalent qualification, and three years of documented relevant professional experience, or
   • ten years of documented relevant professional experience which demonstrates the capacity to undertake the course successfully.

Meeting these requirements does not guarantee selection.

2. In ranking and/or assessing applications, the Selection Committee will consider:
   • prior academic qualification and performance; and/or
   • the professional experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.

Master of Finance (Enhanced)
(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   • an undergraduate degree in a relevant discipline, or equivalent with studies (12.5 points each) in Accounting (level 1), Corporate Finance (level 2), Investments (level 3) and Derivatives (level 3) or their equivalents;
   • a personal statement outlining why they wish to be
considered for the course; and

- the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:

- prior academic performance; and
- the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
- the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required overall (writing band no less than 6.5, other bands no less than 6.0).

Note:

- Students who discontinue from the Master of Finance (Enhanced) but have successfully completed 100 points of the Master of Finance (Enhanced) including completion of the four compulsory subjects, will be eligible to receive the Graduate Diploma in Finance as an exit award.

Students who discontinue from the Master of Finance (Enhanced) but have successfully completed the requirements of the 150 point Master of Finance will be eligible to receive the Master of Finance as an exit award.

**Master of Finance**
(150 credit points)

1. In order to be considered for entry, applicants must have completed:

- an undergraduate degree in a relevant discipline, or equivalent with studies (12.5 points each) in Accounting (level 1), Corporate Finance (level 2), Investments (level 3) and Derivatives (level 3) or their equivalents;
- a personal statement outlining why they wish to be considered for the course; and
- the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE) unless the applicant has completed an undergraduate degree in Australia or
New Zealand or met one of the approved conditions for GMAT or GRE exemption. Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the GMAT or GRE score unless the applicant has completed an undergraduate degree in Australia or New Zealand or met one of the approved conditions for GMAT or GRE exemption; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required overall (writing band no less than 6.5, other bands no less than 6.0).

Note: Students who discontinue from the Master of Finance but have successfully completed 100 points of the Master of Finance including completion of the four compulsory subjects, will be eligible to receive the Graduate Diploma in Finance as an exit award.

**Graduate Certificate in Indigenous Business Leadership**
(50 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate degree, or equivalent; and/or
   - a minimum of five years documented, relevant work experience; and
   - be of Aboriginal and/or Torres Strait Islander descent.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and/or
   - relevant work experience.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board Rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required overall (writing band no less than 6.5, other bands no less than 6.0).
approved by the Academic Board, performance band 6.5 is required.

<table>
<thead>
<tr>
<th>Master of Actuarial Science</th>
<th>AB 05/2019</th>
<th>MC-ACTSCI</th>
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<tbody>
<tr>
<td>(150 credit points)</td>
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<tr>
<td>1. In order to be considered for entry, applicants must have completed:</td>
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<td>• an undergraduate or postgraduate degree with the equivalent of a major in mathematically based subjects, for example, studies in mathematics, statistics, physics, engineering;</td>
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<tr>
<td>• MAST20004 Probability and MAST20005 Statistics or subjects in probability and statistics at an equivalent level; and</td>
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<td>Meeting these requirements does not guarantee selection.</td>
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<td>2. In ranking applications, the Selection Committee will consider:</td>
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<tr>
<td>• prior academic performance; and</td>
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<td>• the personal statement.</td>
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<tr>
<td>4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, the following performance bands are required:</td>
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<tr>
<td>• IELTS: 6.5 (with no band less than 6.0)</td>
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<tr>
<td>• TOEFL (paper test): 577 with TWE 4.5</td>
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<tr>
<td>• TOEFL (internet): 79 with Writing 21, Speaking 18, Reading 13, Listening 13</td>
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<tr>
<td>• Pearson Test of English (Academic): 58-64 inclusive and no communicative skill below 50</td>
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<tr>
<td>Notes:</td>
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<tr>
<td>• Students who successfully complete the Graduate Diploma in Actuarial Science may be eligible to progress to the Master of Actuarial Science with 100 points credit.</td>
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<tr>
<td>• Students enrolled in the Master of Actuarial Science who are either unable, or who choose not to continue with their studies, may be eligible to exit with a Graduate Diploma in Actuarial Science. Students must have successfully completed four core subjects and four elective subjects and be in good standing to be eligible to be awarded the Graduate Diploma in Actuarial Science.</td>
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</table>
Students who successfully complete the Master of Actuarial Science may be eligible to progress to the Master of Actuarial Science (Enhanced) with 150 points credit.

**Master of Actuarial Science (Enhanced)**

(200 credit points)

1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with the equivalent of a major in mathematically based subjects, for example, studies in mathematics, statistics, physics, engineering;
   - MAST20004 Probability and MAST20005 Statistics or subjects in probability and statistics at an equivalent level; and
   - a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, the following performance bands are required:
   - IELTS: 6.5 (with no band less than 6.0)
   - TOEFL (paper test): 577 with TWE 4.5
   - TOEFL (internet): 79 with Writing 21, Speaking 18, Reading 13, Listening 13
   - Pearson Test of English (Academic): 58-64 inclusive and no communicative skill below 50

**Notes:**

- Students who successfully complete the Master of Actuarial Science may be eligible to progress to the Master of Actuarial Science (Enhanced) with 150 points credit.
- Students enrolled in the Master of Actuarial Science (Enhanced) who are either unable, or who choose not to continue with their studies after one year, may be eligible to exit with a Graduate Diploma in Actuarial Science. Students must have successfully completed four core subjects and four elective subjects and be in good standing to be eligible to be awarded the Graduate Diploma in
Actuarial Science.

Students enrolled in the Master of Actuarial Science (Enhanced) who are either unable, or who choose not to continue with their studies after one and half year, may be eligible to exit with a Master of Actuarial Science. Students must have successfully completed eight core subjects and four elective subjects and be in good standing to be eligible to be awarded the Master of Actuarial Science.

Master of Actuarial Science (Extended)
(200 credit points)
1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with the equivalent of a major in mathematically based subjects, for example, studies in mathematics, statistics, physics, engineering;
   - a personal statement outlining why they wish to be considered for the course.
Meeting these requirements does not guarantee selection.
2. In ranking applications, the Selection Committee will consider:
   - prior academic performance; and
   - the personal statement.
3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.
4. Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, the following performance bands are required:
   - IELTS: 6.5 (with no band less than 6.0)
   - TOEFL (paper test): 577 with TWE 4.5
   - TOEFL (internet): 79 with Writing 21, Speaking 18, Reading 13, Listening 13
   - Pearson Test of English (Academic): 58-64 inclusive and no communicative skill below 50

Graduate Diploma in Actuarial Science
(100 credit points)
1. In order to be considered for entry, applicants must have completed:
   - an undergraduate or postgraduate degree with the equivalent of a major in mathematically based subjects, for example, studies in mathematics, statistics, physics,
In order to be considered for entry, applicants must have completed:

- MAST20004 Probability and MAST20005 Statistics or subjects in probability and statistics at an equivalent level; and
- a personal statement outlining why they wish to be considered for the course.

Meeting these requirements does not guarantee selection.

2. In ranking applications, the Selection Committee will consider:

- prior academic performance; and
- the personal statement.

3. The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

4. The University of Melbourne has a set of English language requirements which all applicants must meet. If applicants have completed a previous degree which was taught and assessed entirely in English they do not have to undertake a test.

Minimum scores and tests accepted:

- IELTS: 6.5 (with no band less than 6.0)
- TOEFL (paper test): 577 with TWE 4.5
- TOEFL (internet): 79 with Writing 21, Speaking 18, Reading 13, Listening 13
- Pearson Test of English (Academic): 58-64 inclusive and no communicative skill below 50

Notes:

- Students who successfully complete the Graduate Diploma in Actuarial Science may be eligible to progress to the Master of Actuarial Science with 100 points credit.
- Students enrolled in the Master of Actuarial Science or Master of Actuarial Science (Enhanced) or the Master of Actuarial Science (Extended) who are either unable, or who choose not to continue with their studies, may be eligible to exit with a Graduate Diploma in Actuarial Science. Students must have successfully completed four core subjects and four elective subjects and be in good standing to be eligible to be awarded the Graduate Diploma in Actuarial Science.
In order to be considered for entry, applicants must have completed:

- an undergraduate degree or equivalent; AND a minimum of at least 3 years full-time documented relevant professional experience; OR
- professional experience of at least 5 years of full-time documented relevant work experience.

Meeting these requirements does not guarantee selection.

In ranking applications, the Selection Committee will consider:

- prior academic performance; and/or
- the professional experience.

The Selection Committee may seek further information to clarify any aspect of an application in accordance with the Academic Board rules on the use of selection instruments.

Applicants are required to satisfy the university’s English language requirements for graduate courses. For those applicants seeking to meet these requirements by one of the standard tests approved by the Academic Board, performance band 6.5 is required.