

## **SENIOR ALLIANCE MANAGER**

- **Facilitate academic/JV partnership to transform the way new medicines are developed**
- **Competitive salary package**
- **Inner city location (Melbourne)**

Formed in 2016, BioCurate is a collaborative venture, dedicated to translating Australian medical research and delivering health and economic benefits to the world. Created jointly by two of Australia's leading biomedical universities, the University of Melbourne and Monash University, BioCurate is operationally independent with an absolute commitment to rigorous science and partnering closely with researchers to help conquer the challenges which stand between great ideas and global impact.

BioCurate is seeking to appoint a suitably experienced Senior Alliance Manager to further initiate, facilitate and build on current positive partnerships with Monash University and the University of Melbourne and other affiliates to continue to drive translation and commercialisation.

Reporting to the Chief Operating Officer, this is a key senior position that will be required to act as a conduit between BioCurate and the Shareholder Universities to demonstrate mutual value in collaboration whilst holding accountability for seamless process and project management and implementation of joint initiatives and goals.

The Senior Alliance Manager will achieve significant success through understanding multiple perspectives, reinforcing strategic priorities and gaining alignment whilst fostering and maintaining strong relationships and communication channels, driving agreed initiatives, demonstrating industry best practice and ensuring timely problem solving. This position will be required to negotiate and influence at the highest level, and will be required to proactively deliver advice and guidance on industry best practices.

The successful applicant will have significant industry experience working on large and multi-faceted projects in a number of organisations that required the successful delivery of high-level relationship building, key stakeholder management, negotiation and project management. An impressive record of accomplishment in senior alliance management at the C-suite level will be essential as well as an ability to provide evidence of tangible outcomes and successful, long-term working relationships in complex, multi-disciplinary environments.

A scientific qualification will be essential.

### **FURTHER INFORMATION**

Although BioCurate is a joint venture between Monash University and the University of Melbourne, BioCurate operates as an independent organisation. As this is an external

opportunity to the University of Melbourne, any proposed engagement of applicants and subsequent employment offers and conditions will be solely with BioCurate with no legal involvement of Monash University and the University of Melbourne.

BioCurate have expressed an interest in publishing this opportunity on the University of Melbourne and Monash University internal job board due to the close collaboration between the two Universities and BioCurate.

### **Enquiries**

For a confidential discussion about the role, please contact:

Michele Neisemann, Office Operations Manager, BioCurate

Phone: 0409 397 008 | Email: [m.neisemann@biocurate.com](mailto:m.neisemann@biocurate.com)

### **Position Description**

Requests for position descriptions should be sent to [recruitment@biocurate.com](mailto:recruitment@biocurate.com).

### **Closing Date**

Tuesday 4 August 2020, 11:55 pm AEST

Apply here: [Senior Alliance Manager](#)