

## 2020 UOM Consultancy Disclosure

Under the Financial Management Act 1994 and associated Financial Reporting Directions, the University is required to provide details of expenditure on consultancies.

In 2020, there were 45 consultancies where total fees payable to the consultants were in excess of \$10,000. Total expenditure incurred during 2020 in relation to these consultancies is \$13.379 million (excluding GST).

| Consultant  | Purpose of Consultancy  | 2020              |
|---|---|-------------------|
| PwC   | Consultancy projects including COVID-19 preparedness, pandemic reset program, executive remuneration framework, debt raising, and corporate and regulatory advice | 3,734,997         |
| KPMG  | Consultancy projects including COVID-19, OneCRM program, and research and development   | 1,118,116         |
| Elabor8 Pty Ltd                                     | Consulting, advisory and agile adoption   | 1,112,273         |
| Deloitte Consulting Pty Ltd                         | OneCRM consultancy and commercial advice  | 769,692           |
| Minter Ellison                                      | Legal consultancy   | 681,105           |
| Ashurst Australia                                   | Legal advisory consulting services  | 578,325           |
| Envisian Pty Ltd                                    | Information technology consultancy  | 578,000           |
| Brown Resources Pty Ltd                             | Research, Innovation and Commercialisation consultancy  | 477,374           |
| Strategic Project Partners Pty Ltd                  | Strategy advisor services   | 385,000           |
| Architectus Australia Pty Ltd                       | Architecture advisory services  | 333,122           |
| Golder Associates Pty Ltd                           | Fisherman's Bend remediation environmental consultancy  | 302,724           |
| Aitken & Partners                                   | Engineering impacts for the Parkville Precinct and Melbourne Metro  | 329,232           |
| Resonate Consultants Pty Ltd                        | Construction advisory services  | 263,717           |
| Prophisee   | Brand strategy project  | 234,400           |
| Norton Rose Fulbright Australia                     | Planning and heritage advice  | 222,947           |
| Nous Group Pty Ltd                                  | Strategy advisory services  | 212,835           |
| Cognizant Technology Solutions Australia Pty Ltd    | Digital systems consultancy   | 188,314           |
| Peter Hill  | Assessment consultancy services   | 173,168           |
| Lek Consulting Australia Pty Ltd                    | Digital agenda advisory services  | 156,504           |
| Spring Point Pty Ltd                                | HR review project   | 137,624           |
| Jost & Co Pty Ltd                                   | Project change management and advisory services   | 118,167           |
| Instructure Global Ltd                              | Implementation and change management advisory services  | 114,895           |
| Brett Elvish Pty Ltd                                | Financial investments model review and enhancement  | 104,198           |
| le Media Pty Ltd                                    | Digital consulting services for incubator project and open days   | 103,127           |
| Content Empire Pty Ltd                              | Electronic direct mail project advisory   | 98,470            |
| Clayton Utz   | Legal consulting  | 96,940            |
| Grenzebach Glier And Associates Inc                 | Philanthropy consultancy  | 93,635            |
| Circ Consulting Pty Ltd                             | Value proposition consultancy   | 78,999            |
| Narrativity Llc                                     | Global Brand Strategy consultancy   | 70,500            |
| Perry Property Advisory Pty Ltd                     | Space management consultancy  | 70,483            |
| Panda Bubu Pty Ltd                                  | Asialink advisory services  | 68,360            |
| The Maytrix Group                                   | Operational consultancy   | 52,868            |
| Urbis Pty Ltd                                       | Planning advisory services for Fisherman's Bend   | 43,946            |
| Education Operations                                | Education sector advisory   | 36,250            |
| Anthony Milner                                      | Consultancy services for Asialink programs  | 36,000            |
| Parkville Allergy Asthma And Immunology Consultants | Allergy, asthma, and immunology consultancy   | 32,000            |
| Brockhurst Consulting                               | U-Vet Animal Hospital cultural change advisory services   | 30,500            |
| Peter Anthony Koopman                               | Senior expert services for research integrity   | 23,140            |
| Hall & Partners Pty Ltd                             | Market analysis for new course opportunities  | 22,500            |
| Ross Anthony Honeywill                              | Global brand strategy consulting  | 22,500            |
| Tracey Brunstrom & Hammond Pty Ltd                  | JIRA software   | 18,518            |
| M3 Property (Vic) Unit Trust                        | Property valuation and acquisition advisory   | 15,550            |
| PI Profiles Pty Ltd                                 | Curriculum and assessment education consultancy   | 15,367            |
| The Agile Eleven Pty Ltd                            | Agile advisory services   | 12,000            |
| Cortese Consultants Pty Ltd                         | Engineering consultancy   | 10,500            |
| <b>Total</b>  |   | <b>13,378,881</b> |